

**Joe Harker**  
**Partner & Advisor**

Joe is a real estate industry veteran with over 20-years of experience in real estate acquisition and development. An entrepreneur since 2013, Joe has been involved, as a Principal, in over \$154.3 million (2,622 units) in multi-family acquisitions and over \$110 million in sales. Joe currently owns and operates 460 apartment units valued at approximately \$47.3 million and is currently developing 12 single family home lots in Florida. Joe started his real estate career in 2003 as a Senior Financial Analyst at RHA, Inc., an Atlanta based LIHTC Developer. While at RHA, Joe helped manage the financial and operational performance of over 10,500 affordable housing and student housing units. After RHA, Joe was an Assistant Vice President of Asset Management for iStar Inc., a large national publicly traded REIT, which provided Joe with vast knowledge and experience in nearly every real estate asset class including but not limited to; office, industrial, retail, multifamily, condos, structured finance, ground leases and development. During his tenure at iStar, Joe sold over \$750 million worth of commercial real estate and \$154 million of senior notes. He also leased over 2.5 million square feet of space and was on the development team of a \$60 million mixed use development in Sarasota Florida that included an Aloft hotel, the high-end Condominium development known as One Palm and retail space. In addition, Joe oversaw the completion of a 126-unit condo project in Clearwater Florida after iStar foreclosed on the original developer half-way through the project. He also resided over the Board of the HOA of the community. Joe has significant management, development, acquisition, disposition, leasing and valuation experience.

Joe holds a B.A. in Finance from Florida State University.

